

Gaston J. Fouché Jr.

Citizenship United States & France

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Cell: (214) 457-0292

[linkedin.com/in/gastonfouche](https://www.linkedin.com/in/gastonfouche)

www.fouche.org/gaston

Insightful, results-driven IT executive with 20+ year progressive career record spanning a full range of IT/IS operations and software development. Well-equipped with M.S. in Computer Science and extensive background in senior-level IT management, systems architecture, infrastructure development, and process engineering.

- Reputable for growing revenues and slashing operational expenditures through skillful design, implementation, and management of advanced systems, applications, software, and platforms.
- Successful in partnering with stakeholders, management, vendors, and teams to evaluate needs, define strategies, and deploy enterprise-wide IT solutions and best practices.
- Organized, take-charge professional with exceptional follow-through ability and detail orientation; able to plan and oversee projects from conception to successful conclusions.
- Adept at building and leading talented teams, continuously providing members with the training, support, resources, guidance, and motivation to exceed organizational objectives.

Qualification Highlights

- | | |
|---|-----------------------------------|
| • Enterprise systems planning & integration | • Full development lifecycle |
| • Strategic planning & assessment | • Systems security and compliance |
| • Business process re-engineering | • Business continuity planning |
| • Providing structure, direction and vision | • Team development & mentoring |
| • On and off-shore development management | • Business Intelligence |

Technical Proficiencies

Certifications: Microsoft Certified Solution Expert: Business Intelligence (**MCSE**), Microsoft Certified Solution Expert: Data Platform (**MCSE**), Microsoft Certified Systems Engineer (**MCSE**), Microsoft Certified Solution Developer (**MCSD**), Microsoft Certified Database Administrator (**MCDBA**), WatchGuard Certified System Professional, WatchGuard Server Security Expert

Methodologies: Agile Software Development, Information Technology Infrastructure Library (**ITIL**)

Languages: VB.NET, C++, C#, SQL/TSQL, HTML, JavaScript, ASP.NET

Environments: MS Visual Studio .NET 2012/2013, .NET Framework 3.5/4.5, WPF, WCF

Operating Systems: Windows 2008/2012R2 Server, Windows XP/Vista/7/8

Data Management: MS SQL Server 2008/2012/2014, MS Access, Sybase Power Designer, Microstrategy

Software: MS Exchange 2010/2013, MS Internet Information Server 6/8.5, Team Foundation Server 2012/2013, MS Project, MS Office Suite, MS Visio, Adobe Creative Suite, Symantec Suites

Hardware: Dell, Cisco, Watchguard, HP

Education

Baccalauréat Série C, Mathématiques et Physiques (Mathematics & Physics),
Renée Cassin (Bayonne – France)

B.T.S. Informatique Industrielle, Brevet de Technicien Supérieur (Bachelor of Industrial Computing),
Ecole Supérieur d'Informatique et de Gestion (Bordeaux – France)

M.I.A., Master d'Informatique Approfondie (Masters in Computer Sciences)
Ecole Supérieur d'Informatique et de Gestion (Bordeaux – France)

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Professional Experience

Courtroom Sciences, Inc (Irving – Texas)

Courtroom Sciences, Inc. (CSI) is America's premier full-service litigation support company and utilizes a team of industry-seasoned experts to assist the legal profession in all phases of the litigation process.

Director of Information Technology

2015 to Present

Recruited to audit and redesign out dated technology infrastructure and applications. Developed upgrade plan for Infrastructure and applications using technology triage techniques along with risk vs reward scenarios. Planned and implemented secure hybrid-cloud environment enabling needed performance, redundancy and scalability for nationwide access and remote mobile project sites.

Specific Accomplishments:

- Designed hybrid server environments using Azure cloud services to obtain the biggest bang for the least cost in terms of scalability, redundancy and availability.
- Audited & renegotiated several vendor contracts introducing savings of over \$75k / year.
- Designed and lead development staff in creating new corporate applications using the Microsoft technology stack C#, ASP.NET, SQL Server and always available cloud technologies to allow nationwide secure access to applications.

CICI Enterprises, LP (Coppell – Texas)

CiCi's Pizza restaurants, franchisor with 500 locations in the United States. JMC Restaurant Distribution is a full-service distribution company serving CiCi's Pizza restaurants and operates out of three distribution centers.

Director of Information Technology

2011 to 2015

Selected to identify gaps in technology infrastructure and information systems. Redesigned technology infrastructure providing stability, redundancy and enhanced functionality. Restructured to provide an internal, more cost-effective team to develop new and manage existing systems. Managed vendor relations and headed development of enterprise systems consolidating islands of information into systems providing transactional level details across heterogeneous point of sale systems.

Specific Accomplishments:

- On-shore and off-shore development vendor selection and managed development efforts.
- Created a transaction dictionary allowing the automated standardization and assimilation of disparate POS vendor feeds which improved accuracy of franchisee royalty and marketing payments as well as allowing the automation of the entire process.
- Increased executive visibility of the system sales and marketing efforts by providing OLTP and OLAP, reporting using standardized transactional data being received from various point of sale systems.
- As part of ERP steering committee, led the on-time under budget migration from JD Edwards to Microsoft Dynamics ERP systems.
- Teamed with Marketing and led consulting group through development of main corporate web site.
- Designed and developed franchise management system and franchisee portal by working tightly with department heads to help determine best process implementations to improve productivity.
- Crafted POS agnostic food ordering web services, used by all POS systems as well as franchisee portal, improving accuracy, ease of use and reporting of food orders.
- Created strategic technology roadmap and managed annual departmental budgets.
- Led selection, design and implementation of business intelligence platform.

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Adaptive Innovations, Inc. (Dallas – Texas)

Consulting firm that offers software development, SEO, hosting and network security solutions to its clients.

Owner

2009 to Present

Co-founded and operated company which provided consulting, software development and hosting services. Provided technologies and infrastructures based upon Windows 2008R2/XP/7, SQL 2010 and IIS 7.0. Developed software solutions using the .NET 3.5/4.0 framework and Visual Studio 2010.

- Selected and partnered with multiple payment processors and provided merchant account integration.
- Partnered with Microsoft to provide low cost software licensing to clients.
- Selected and provided cost effective VOIP telephony solutions.
- Designed and developed a membership management system and database.
- Developed add-ins and tools for Visual Studio development environment.
- Designed and implemented small business networks; services included purchasing, server installations, network setup and office equipment setup.

Lifeguard Benefit Services, Inc. (Irving – Texas)

Company purchased by The Amacore Group in 2007

Company providing affordable healthcare alternatives to un-insured and under-insured in the United States as well as turnkey platform from which agents and marketers can offer branded association based healthcare solutions.

Director of Information Technology

2004 to 2009

Served as primary leadership force of IT operations and a million-dollar budget encompassing network environments, call centers, phone systems, continual process improvement and reporting. Developed and deployed enterprise-wide IT vision and roadmap. Managed vendor relations and headed development and implementation of leading-edge technical solutions, systems, applications, and platforms. Communicated extensively with senior executives regarding all aspects of IT service and delivery. Mentored, coached, and trained 10 team members. Prepared organization for growth through introduction of clear strategies and network best practices to stabilize, expand, and improve both IT and network services.

Specific Accomplishments:

- Credited with building company's entire IT Department and network infrastructure.
- Selected cost-effective external compliance auditors and led successful projects making applications and environments comply with PCI and HIPAA Standards.
- Designed and developed company's proprietary back office CRM software "LISA", spearheading explosive growth from <100,000 members to 1 million+, and < \$3 million annual revenue to \$30 million.
- Optimized technical and operational performance by enhancing and automating core business functions and processes including Member Management, Claim Management, Provider Management, Fulfillment Management, Payment Management, Financial and Vendor Reporting, and Agent Commissioning.
- Automated manual billing processes, increasing productivity from <1,000 transactions per month to more than 30,000 transactions per month.
- Directed multiple, large-scale projects, aggressively meeting project milestones while managing budget constraints.
- Deployed SDLC and Agile methodologies to consistently improve development processes.

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Martex Software, Inc. (Arlington – Texas)

Consulting company that specializes in building smart client and web-based custom applications.

Technical Lead, Systems Architect

2000 to 2004

Designed and executed client and corporate systems strategies and architectures; skillfully providing data driven web based solutions and client-server applications. Analyzed client business needs and risks, designed application/networking prototypes and solutions, and delivered expert support and administrative services. Performed code reviews; supervised and mentored development staff.

Specific Accomplishments:

- Established secure development, testing and production server environments while creating n-tiered software architectures and database schemas.
- Architected enterprise solutions utilizing VB.NET and the .NET Framework. Designed and developed COM+ components, .NET XML based web services, and remoting components.
- Led successful migration of applications, web sites and development environments to .NET platform.
- Introduced proactive management and team building/coaching techniques, significantly increasing employee productivity, morale, and customer service.
- Impacted organizational performance and consistently exceeded client/corporate expectations through expert planning, management, and completion of large-scale technical projects on time, within/under budget, and with superior quality.
- Maintained high levels of product stability/reliability through skillful management of development lifecycle and definition of repeatable process methodologies.

AutoContact (Bordeaux – France)

Service provider for all actors in the used-vehicle sector, the AutoContact group offers a wide range of services throughout the entire B2B life cycle of a used vehicle. The AutoContact client base includes Mercedes Benz, Fiat Group, Ford, Peugeot, and Renault amongst others.

Technical Lead, Systems Architect

1997 to 2000

Recruited to design and develop a financial and inventory application for European automobile manufacturers. Successfully built application utilizing Visual Basic 6.0, MS SQL Server 6.5/7.0, Platform SDK and Source Code Management. Designed and instituted database maintenance and disaster recovery plans. Mentored junior developers. Installed and maintained Exchange email systems, and conducted MTS Component design and performance testing.

Specific Accomplishments:

- Drove cost-effective implementation of an intranet for client support and developer KB.
- Sharpened throughput within a variety of units through database design, implementation and optimization.
- Launched back office technology 'StarFleet' in 1998, preparing organization for period of rapid growth from 2 offices in France to 7 locations across Europe.
- Created secure multi-site / multi-domain Windows NT network, implemented security and communications between the system and the various manufacturers.

Note: Early career history includes roles as **Lead Developer** for Intégral Solutions, Merignac, France (1996-1997); **Freelance Developer** for Stratégir, Bordeaux, France (1994-1996); and **Freelance Developer** for Stélec, Bordeaux, France (1993-1995).

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Alice Jasso
Director of Legal Affairs at
Nothing Bundt Cakes
March 10, 2015, Alice worked
with Gaston in different groups

Gaston is a pleasant person with whom to work and know, and is an extremely capable and dedicated IT professional. He has strong analytical and communication skills which are further enhanced by his solid technical background. He has the breadth to see the strategic and still execute a tactical work plan. Gaston works extremely well with clients, coworkers, and executives, adapting the analysis and communication techniques in order to achieve the business objective.



Forbes Anderson
Owner / Managing Partner at
Anderson Family
Investments
October 16, 2014, Forbes
managed Gaston directly

I would highly recommend Gaston as an I.T. leader. Excellent knowledge and development skills. He made significant improvements to our Technology environment at CiCi's while I was there.



Matt Krzysiak, MBA
Sr. Vice President of
Administration at US Health
Group
August 25, 2014, Matt managed
Gaston directly

Gaston was our technical lead at Martex Software and did a fantastic job. He was responsible for architecting and implementing custom enterprise software for our clients and did it very well. Gaston has a unique ability to communicate with the client, analyze complex problems, and create very well designed and architected solutions. Gaston is a great member of any IT team, large or small.



Guy Norberg
Entrepreneur
February 18, 2014, Guy was
senior to Gaston but didn't
manage directly

Gaston was instrumental in developing, managing and supporting all aspects of the IT resources provided by Amacore. As President of Amacore I worked closely with Gaston and was very impressed with his knowledge, implementation and work ethic.

The proprietary systems offered by Amacore along with our security requirements and credentialing for those systems make Gaston a valuable asset.

I would highly recommend Gaston to any company looking for someone they can count on to support, manage and grow their IT needs.



Bill Spae, CFE
President and CEO at Vasari
LLC
February 14, 2014, Bill was senior
to Gaston but didn't manage
directly

I highly recommend Gaston for any organization who is in need of an incredibly bright and effective IT executive. Gaston has proven his ability to manage multiple projects and complete those projects in a timely and successful manner. His flexible style, knowledge, and expertise all work together to bring about the required results. He is one of the few IT executives who also listens well and strives to learn about his environment before reacting. A true pleasure to work with.